



Federal Grants Application Process

EPA Workshop

June 14, 2023

Kim Shiu, MPH
Public Health Analyst
Region 7 – Kansas City
Office of Intergovernmental and External Affairs

Vision: Healthy Communities, Healthy People



Health Resources and Services Administration (HRSA)

Mission: To improve health outcomes and achieve health equity through access to quality services, a skilled health workforce, and innovative, high-value programs



TENS OF MILLIONS of Americans receive quality, affordable health care, and other services through HRSA's **90-PLUS PROGRAMS** and more than **3,000 GRANTEES**

HRSA Program Areas



Health Centers



Health Workforce



Maternal & Child Health



National Health Service Corps



Provider Relief



Rural Health



Ryan White HIV/AIDS Program



Organ Donation & Transplantation



Telehealth

[More Program Areas](#)

HRSA Office of Intergovernmental and External Affairs (HRSA IEA) - Mission



To provide on-the-ground outreach to increase the reach, impact, and awareness of HRSA programs



The Federal Grant Application Process:

✍ **REGISTER & GET READY**

Required Steps for Grants.gov Registration

Current Process

These steps **MUST** be completed prior to registering for Grants.gov:

- Register the organization with System for Award Management (SAM) - A Unique Entity Identifier (UEI) or Entity ID will be assigned by SAM
- Designate Business Point Of Contact (i.e., Authorized Organization Representative – AOR)
- Register the organization with Grants.gov



Step 1 – System for Awards Management (SAM)

- Register with SAM
 - <https://www.sam.gov>
 - 1.866.606.8220
 - Registration is **FREE**
- What You Need to Register
 - UEI Number
 - Login.Gov Account
 - Organization information (Legal Business Name, Address, etc.)
 - Supporting electronic documentation, including notarized Entity Administrator Appointment Letter
- Renew Registration **Annually**



Step 1 – SAM.gov

Designating Electronic Business Point of Contact

- **Electronic Business Point of Contact (E-Biz POC)**
 - Critical role in the Grants.gov registration and application process
- **Marketing Partner ID Number (MPIN) password**
 - Created by the E-Biz POC
 - Used to log into Grants.gov to designate Authorized Organization Representatives
- **Authorized Organization Representatives (AORs)**
 - Designated by the E-Biz POC in Grants.gov
 - Authorized to submit applications on behalf of an organization



Step 2 – Grants.gov

Designating AORs

- Log in to www.grants.gov
- AOR must complete profile on grants.gov
 - Need UEI Number
 - SAM Registration
- E-Biz POC must log into Grants.gov to approve AOR registration
- AOR registration must be updated annually
- AOR password must be updated every 90 days



Help desk:

Available 24 hours a day 7 days a week
(excluding federal holidays)

1-800-518-4726 (U.S.)

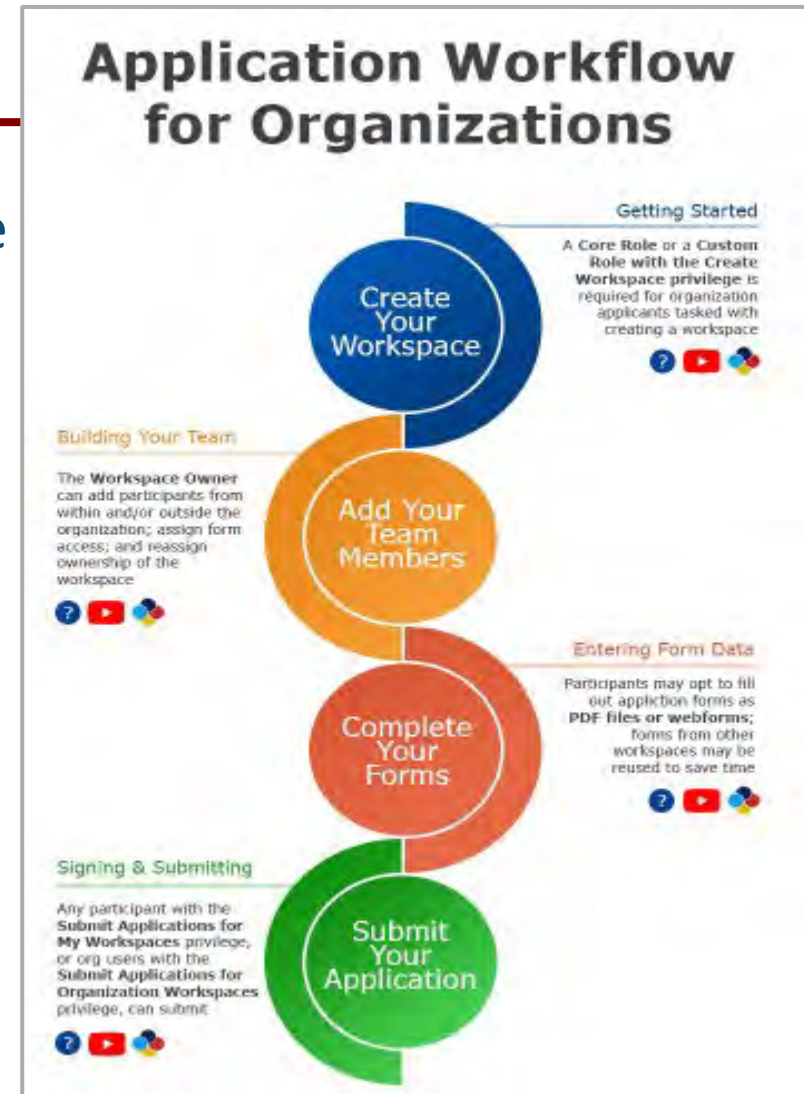
1-606-545-5035 (International)

support@grants.gov



Grants.gov - Workspace

- Workspace is a shared, online environment where members of a grant team may simultaneously access and edit different webforms within an application.
- For each NOFO, you can create individual instances of a workspace.



HOW TO CREATE A WORKSPACE

LEARNING WORKSPACE VIDEO SERIES



<https://www.youtube.com/watch?v=gOjwumQz0G8&feature=youtu.be>

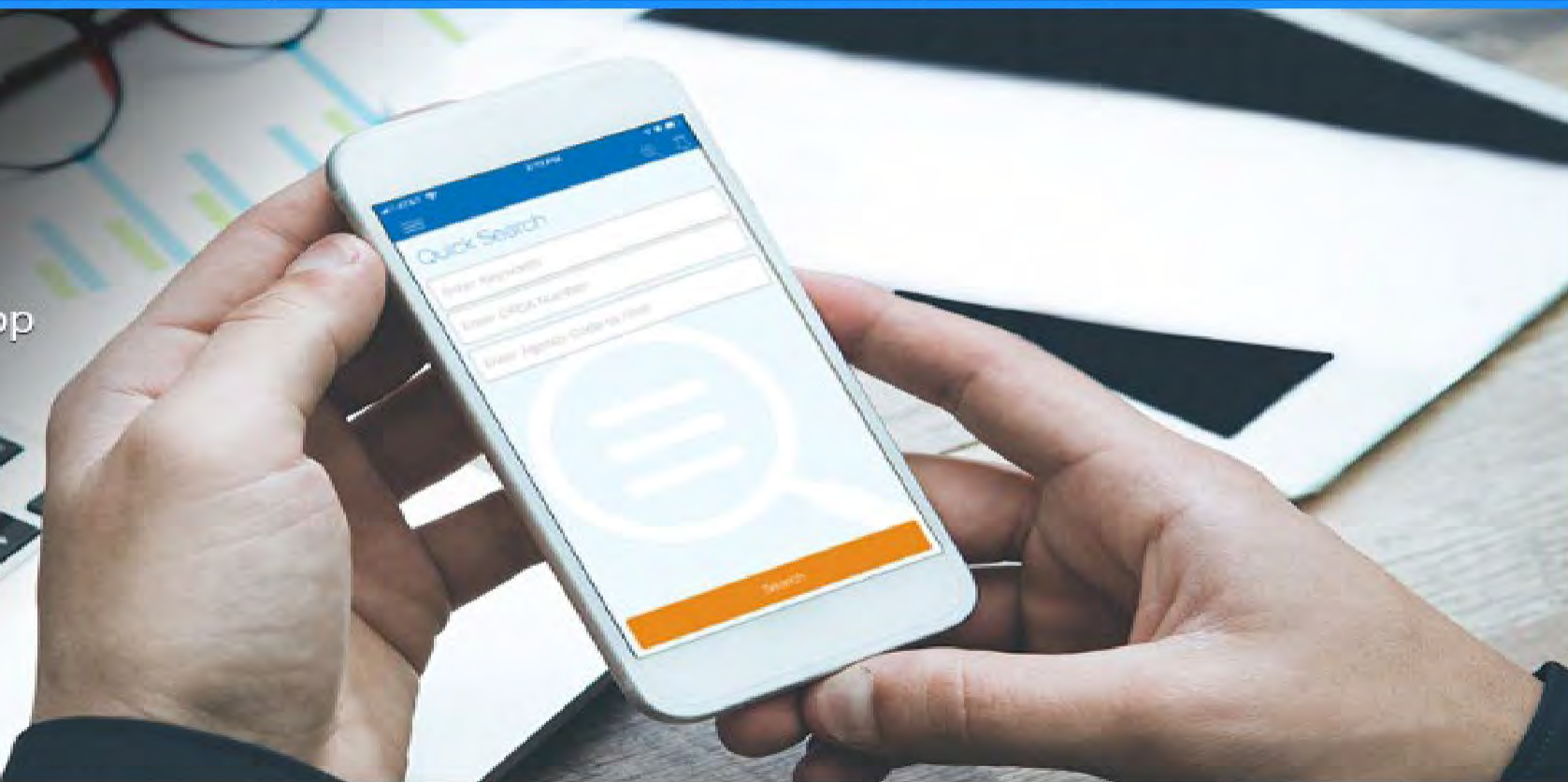


The Federal Grant Application Process:

WHERE AND HOW TO FIND FUNDING OPPORTUNITIES

Convenience Comes to Federal Grants

Download the Grants.gov Mobile App to search and submit on the go.



SEARCH GRANTS



BASIC SEARCH CRITERIA:

Keyword(s):

Opportunity Number:

CFDA:

SEARCH

OPPORTUNITY STATUS:

- Forecasted (11)
- Posted (17)
- Closed (132)
- Archived (1,368)

FUNDING INSTRUMENT TYPE:

- All Funding Instruments
- Cooperative Agreement (16)
- Grant (12)

- AGENCY: Health Resources and Services Administration

[Search Tips](#) | [Export Detailed Data](#) | **Save Search**

SORT BY: **Update Sort**

DATE RANGE: **Update Date Range**

1 - 25 OF 28 MATCHING RESULTS:

« Previous **1 2** Next »

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date	Close Date ↓
HRSA-23-130	Healthy Start Initiative – Enhanced	HHS-HRSA	Posted	05/17/2023	07/17/2023
HRSA-23-121	Institute for Home Visiting Workforce Development and Jackie Walorski Center for Evidence-Based Case Management	HHS-HRSA	Posted	05/15/2023	07/14/2023
HRSA-23-049	Rural Maternity and Obstetrics Management Strategies Program	HHS-HRSA	Posted	05/15/2023	07/07/2023
HRSA-23-129	Nurse Education, Practice, Quality and Retention (NEPQR) Simulation Education Training (SET) Program	HHS-HRSA	Posted	05/22/2023	07/03/2023
HRSA-24-066	Service Area Competition	HHS-HRSA	Posted	04/27/2023	06/20/2023
HRSA-23-048	Rural Communities Opioid Response Program – Rural Centers of	HHS-	Posted	05/05/2023	06/20/2023



VIEW GRANT OPPORTUNITY



HRSA-23-130
Healthy Start Initiative – Enhanced
Department of Health and Human Services
Health Resources and Services Administration

« Back | Link

Apply

Subscribe

SYNOPSIS

VERSION HISTORY

RELATED DOCUMENTS

PACKAGE

Print Synopsis Details ?

General Information

Document Type: Grants Notice	Version: Synopsis 1
Funding Opportunity Number: HRSA-23-130	Posted Date: May 17, 2023
Funding Opportunity Title: Healthy Start Initiative – Enhanced	Last Updated Date: May 17, 2023
Opportunity Category: Discretionary	Original Closing Date for Applications: Jul 17, 2023
Opportunity Category Explanation:	Current Closing Date for Applications: Jul 17, 2023
Funding Instrument Type: Grant	Archive Date:
Category of Funding Activity: Health	Estimated Total Program Funding: \$11,000,000
Category Explanation: https://grants.hrsa.gov/2010/Web2External/Interface/FundingCycle/ExternalView.aspx?fCycleID=6e979ef5-22c7-482c-b126-003227488283	Award Ceiling: \$0
Expected Number of Awards: 10	Award Floor: \$0
CFDA Number(s): 93.926 – Healthy Start Initiative	



HRSA
Office of Intergovernmental
and External Affairs

VIEW GRANT OPPORTUNITY



HRSA-23-130
 Healthy Start Initiative – Enhanced
 Department of Health and Human Services
 Health Resources and Services Administration

« Back | Link

Apply

Subscribe

SYNOPSIS VERSION HISTORY RELATED DOCUMENTS PACKAGE

Print Package List ?

Select Grant Opportunity Package

PLEASE READ BEFORE APPLYING!

If you view and complete your application package using Grants.gov downloadable PDF forms, you **MUST** have Adobe Reader installed. You may receive a validation error using incompatible versions of Adobe Reader. To prevent a validation error, it is now recommended you uninstall any earlier versions of Adobe Reader and install the latest compatible version of Adobe Reader. If more than one person is working on the PDF forms, **ALL** applicants must be using the same Adobe Reader version. [Click for more information on Adobe Reader Compatibility.](#)

Opportunity Package(s) Currently Available for this Funding Opportunity:

CFDA	Competition ID	Competition Title	Opportunity Package ID	Opening Date	Closing Date	Actions
93.926	HRSA-23-130	Healthy Start Initiative – Enhanced	PKG00281734	05/17/2023	07/17/2023	Preview Apply



VIEW GRANT OPPORTUNITY

Back | Link

Preview Opportunity Package Details



Opportunity Package Details:

Agency Contact Information: Contact Mia Morrison, MPH at (301)443-2521 or email MCHBHealthyStart@hrsa.gov

Who Can Apply: Organization Applicants

PACKAGE FORMS:

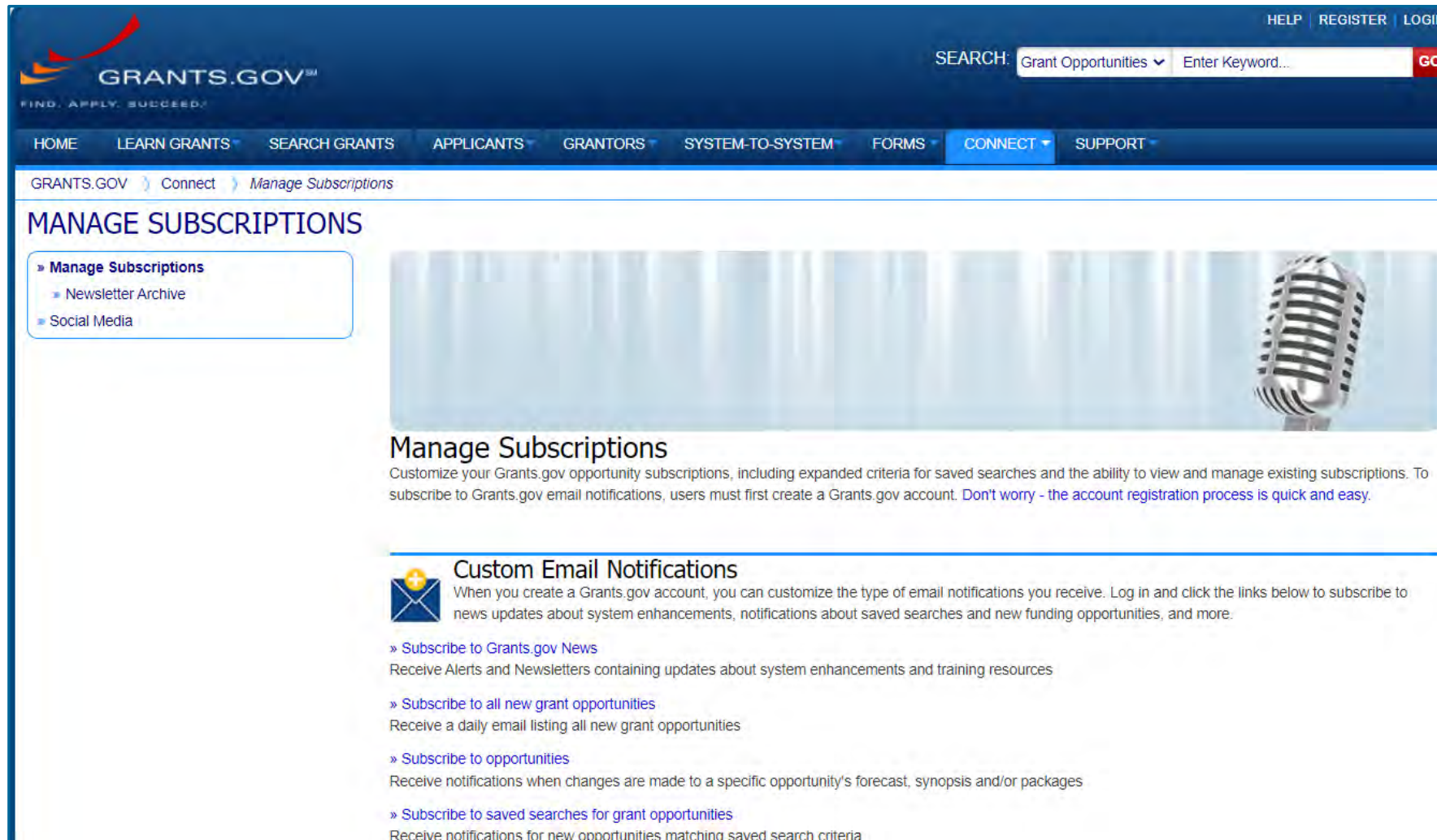
[Download Instructions](#)

Mandatory Forms (Click to Preview)	Optional Forms (Click to Preview)
<ul style="list-style-type: none"> » Application for Federal Assistance (SF-424) [V4.0] » Attachments [V1.2] » Project/Performance Site Location(s) [V4.0] » Project Narrative Attachment Form [V1.2] » Grants.gov Lobbying Form [V1.1] » Budget Narrative Attachment Form [V1.2] » Budget Information for Non-Construction Programs (SF-424A) [V1.0] » Key Contacts [V2.0] » Project Abstract Summary [V2.0] 	<ul style="list-style-type: none"> » Disclosure of Lobbying Activities (SF-LLL) [V2.0]

Close



Manage Subscriptions



The screenshot shows the Grants.gov website interface. At the top, there is a navigation bar with links for HOME, LEARN GRANTS, SEARCH GRANTS, APPLICANTS, GRANTORS, SYSTEM-TO-SYSTEM, FORMS, CONNECT (highlighted), and SUPPORT. A search bar is located in the top right corner with the text "SEARCH: Grant Opportunities" and a "GO" button. Below the navigation bar, the breadcrumb trail reads "GRANTS.GOV > Connect > Manage Subscriptions". The main heading is "MANAGE SUBSCRIPTIONS". On the left, there is a sidebar menu with "Manage Subscriptions" (selected), "Newsletter Archive", and "Social Media". The main content area features a large image of a microphone and the heading "Manage Subscriptions". Below this, there is a paragraph explaining that users must create a Grants.gov account to receive email notifications. A section titled "Custom Email Notifications" includes an envelope icon and a list of subscription options: "Subscribe to Grants.gov News", "Subscribe to all new grant opportunities", "Subscribe to opportunities", and "Subscribe to saved searches for grant opportunities".

HELP | REGISTER | LOGIN

SEARCH: Grant Opportunities ▾ Enter Keyword... **GO**

GRANTS.GOV > Connect > Manage Subscriptions

MANAGE SUBSCRIPTIONS

- » **Manage Subscriptions**
 - » Newsletter Archive
 - » Social Media

Manage Subscriptions

Customize your Grants.gov opportunity subscriptions, including expanded criteria for saved searches and the ability to view and manage existing subscriptions. To subscribe to Grants.gov email notifications, users must first create a Grants.gov account. [Don't worry - the account registration process is quick and easy.](#)

Custom Email Notifications

When you create a Grants.gov account, you can customize the type of email notifications you receive. Log in and click the links below to subscribe to news updates about system enhancements, notifications about saved searches and new funding opportunities, and more.

- » [Subscribe to Grants.gov News](#)
Receive Alerts and Newsletters containing updates about system enhancements and training resources
- » [Subscribe to all new grant opportunities](#)
Receive a daily email listing all new grant opportunities
- » [Subscribe to opportunities](#)
Receive notifications when changes are made to a specific opportunity's forecast, synopsis and/or packages
- » [Subscribe to saved searches for grant opportunities](#)
Receive notifications for new opportunities matching saved search criteria

The Federal Grant Application Process

✍ NOTICE OF FUNDING OPPORTUNITY (NOFO)



Notice of Funding Opportunity (NOFO)

- Explains available funding, application, and eligibility information
- Contains information applicants need to know to apply for funding
- Includes program history, regulations, and HRSA contact information



What's in A Notice of Funding Opportunity (NOFO)?

- **Section I:** Program Funding Opportunity Description
- **Section II:** Award Information
- **Section III:** Eligibility Information
- **Section IV:** Application and Submission Information
- **Section V:** Application Review Information
- **Section VI:** Award Administration Information
- **Section VII:** Agency Contacts
- **Section VIII:** Other Information
- **Section IX:** Tips for Writing a Strong Application
- **Appendix:** Budget



Executive Summary

Serves as a summary to potential applicants about the funding opportunity. It usually comprises the following:

- Name of Program/Title
- Synopsis of Purpose
- Funding Opportunity Number
- Due Dates
- Available Funding
- Number of Awards/Type of Award
- Cost Sharing/Match Requirement
- Project Period
- Project Start Date
- Eligible Applicants for Funding
- Link to SF-424 Application Guide
(See Glossary of Terms)

EXECUTIVE SUMMARY

The [Health Resources and Services Administration \(HRSA\)](#) is accepting applications for the fiscal year (FY) 2023 Healthy Start Initiative – Enhanced (HSE). The purpose of HSE is to improve health outcomes before, during, and after pregnancy and reduce the well-documented racial/ethnic differences in rates of infant death and adverse perinatal outcomes. HSE has two focus areas: 1) providing direct and enabling services (e.g., screening and referrals, case management, care coordination, health and parenting education, and linkage to clinical care) to enrolled HSE participants; and 2) convening Community Consortia (formerly known as Community Action Networks or “CANs”) comprised of diverse-multi-sector partners that advise and inform HSE activities, as well as to develop and implement action plans to improve perinatal outcomes within the project area. HSE has an increased emphasis on addressing social determinants of health in order to improve disparities in maternal and infant health outcomes. The program provides recipients with increased flexibility to customize interventions to meet the unique needs of their community.

Funding Opportunity Title:	Healthy Start Initiative - Enhanced (HSE)
Funding Opportunity Number:	HRSA-23-130
Due Date for Applications:	July 17, 2023
Anticipated FY 2023 Total Available Funding:	\$11,000,000
Estimated Number and Type of Award(s):	Up to 10 grants
Estimated Annual Award Amount:	Up to \$1,100,000 per award per year
Cost Sharing/Match Required:	No
Period of Performance:	September 30, 2023 through September 29, 2028 (5 years)
Eligible Applicants:	Eligible applicants include any domestic public or private entity. Domestic faith-based and community-based



Application and Submission Information

IV. Application and Submission Information

1. Address to Request Application Package

HRSA **requires** you to apply electronically. HRSA encourages you to apply through [Grants.gov](http://www.grants.gov) using the SF-424 Research and Related (R&R) workspace application package associated with this notice of funding opportunity (NOFO) following the directions provided at <http://www.grants.gov/applicants/apply-for-grants.html>.

The NOFO is also known as “Instructions” on Grants.gov. You must select “Subscribe” and provide your email address for each NOFO you are reviewing or preparing in the workspace application package in order to receive notifications including modifications, clarifications, and/or republications of the NOFO on Grants.gov. You will also receive notifications of documents placed in the RELATED DOCUMENTS tab on Grants.gov that may affect the NOFO and your application. *You are ultimately responsible for reviewing the [For Applicants](#) page for all information relevant to this NOFO.*

Narrative Section	Review Criteria
Introduction	(1) Need
Needs Assessment	(1) Need
Methodology	(2) Response and (4) Impact
Work Plan	(2) Response and (4) Impact
Resolution of Challenges	(2) Response

Narrative Section	Review Criteria
Evaluation and Technical Support Capacity	(3) Evaluative Measures
Organizational Information	(5) Resources/Capabilities
Budget and Budget Narrative	(6) Support Requested

Application Review

- Addresses the **criteria** that the agency will use to evaluate applications.
- Includes the merit and other review criteria that evaluators will use to judge applications, including any statutory, regulatory, or other preferences that will be applied in the review process.

Funding Priorities

This program includes a funding priority. A funding priority is the favorable adjustment of combined review scores of individually approved applications when applications meet specified criteria. HRSA will adjust the score by a set, pre-determined number of points. The HSE program has two funding priorities:

Note: HRSA will award a maximum of 2 additional points if an application meets one or both of the criteria listed below:

Priority 1: Excess Black Infant Deaths (2 Points)

Excess Infant Deaths is a statistical term used in public health to refer to infant deaths that occur due to higher mortality rates than non-Hispanic White infants and can be referred to as deaths attributable to disparity or deaths that need to be prevented to achieve equity in infant mortality rates. You will be granted a funding priority if:

- You propose to serve a project area which falls within one or more counties with 15 or more annual excess Black infant deaths. Data for excess infant death by county is available on HRSA's Maternal and Infant Health Mapping Tool³⁰ <https://data.hrsa.gov/maps/mchb/>.

Priority 2: Other Perinatal Indicators (2 Points)

You will be granted a funding priority if:

- Your proposed project area is located within at least one county that meets at least three of the criteria below. Data for these indicators are available on HRSA's Maternal and Infant Health Mapping Tool. <https://data.hrsa.gov/maps/mchb/>.
 - Percentage of pregnant women with pre-pregnancy or gestational diabetes is 9.0 percent or more;
 - Percentage of pregnant women with pre-pregnancy or gestational hypertension is 12.3 percent or more;
 - Percentage of pregnant women with pre-pregnancy obesity is 35.7 percent or more;
 - Percentage of pregnant women entering prenatal care in the first trimester is 66.3 percent or less.



Award Administration and Agency Contacts

VI. Award Administration Information

1. Award Notices

HRSA will release the Notice of Award (NOA) on or around the start date of September 1, 2023. See Section 5.4 of HRSA's [SF-424 Application Guide](#) for additional information.

VII. Agency Contacts

You may request additional information and/or technical assistance regarding business, administrative, or fiscal issues related to this NOFO by contacting:

Tonya Randall
Grants Management Specialist
Division of Grants Management Operations, OFAM
Health Resources and Services Administration
Phone: (301) 594-4259
Email: Trandai@HRSA.gov

You may request additional information regarding the overall program issues and/or technical assistance related to this NOFO by contacting:

Attn: HRSA-23-130
Division of Healthy Start and Perinatal Services
Maternal and Child Health Bureau
Health Resources and Services Administration
5600 Fishers Lane, Room 18N-96
Rockville, MD 20857
Phone: (301) 443-0543
Email: MCHBHealthyStart@hrsa.gov



HRSA Review Process

- The central review office is the Division of Independent Review (DIR).
- Applications are reviewed by an Objective Review Committee (ORC).
- The ORC Panel is comprised of independent qualified reviewers.
- ORC is responsible for evaluating and rating eligible applications in response to the NOFO.



KEY STAGES TO THE HRSA APPLICATION PROCESS

Submit your application before the deadline.

For most competitive Notice of Funding Opportunities (NOFOs), you will submit your application through Grants.gov.

Early submission may help us alert your organization of potential application or system-related issues.

Application Submission & Receipt



Did your application clearly address the NOFO criteria?

Subject matter experts (SMEs) will review your application, rank it based on NOFO criteria, and send their recommendations to program officials responsible for making final award recommendations.

If your application undergoes a technical review, we will provide you a summary of strengths, weaknesses and comments after we make awards.

Technical Review



Visit How to Apply for a Grant for more information:

<https://www.hrsa.gov/grants/apply/index.html>

Resources



Screening Application

Is your application eligible, complete, and responsive?

Your application will undergo a screening review for completeness, eligibility, responsiveness, and timeliness per the NOFO.

If we determine your application is ineligible, incomplete, non-responsive, or late, it will not undergo technical review nor will we consider it for funding.



Award Determination

We make final decisions on or before the program start date.

Using input from the technical review, we determine which applications will receive funding.

For applications recommended for funding, we ensure compliance with HRSA program requirements, including financial viability.

We then make a final decision on funding.



Application Guides

- Notice of Funding Opportunity Companion Guide
 - Detailed instructions to help applicants prepare and submit applications
 - There may be different guides, please see the NOFO for which one to reference
 - All guides can be found here:
<https://www.grants.gov/web/grants/forms.html>

U.S. Department of Health and Human Services

HRSA
Health Resources & Services Administration

SF-424 Application Guide

A guide developed and maintained by HRSA for preparing and submitting applications through Grants.gov to HRSA using the SF-424 Workspace Application Package

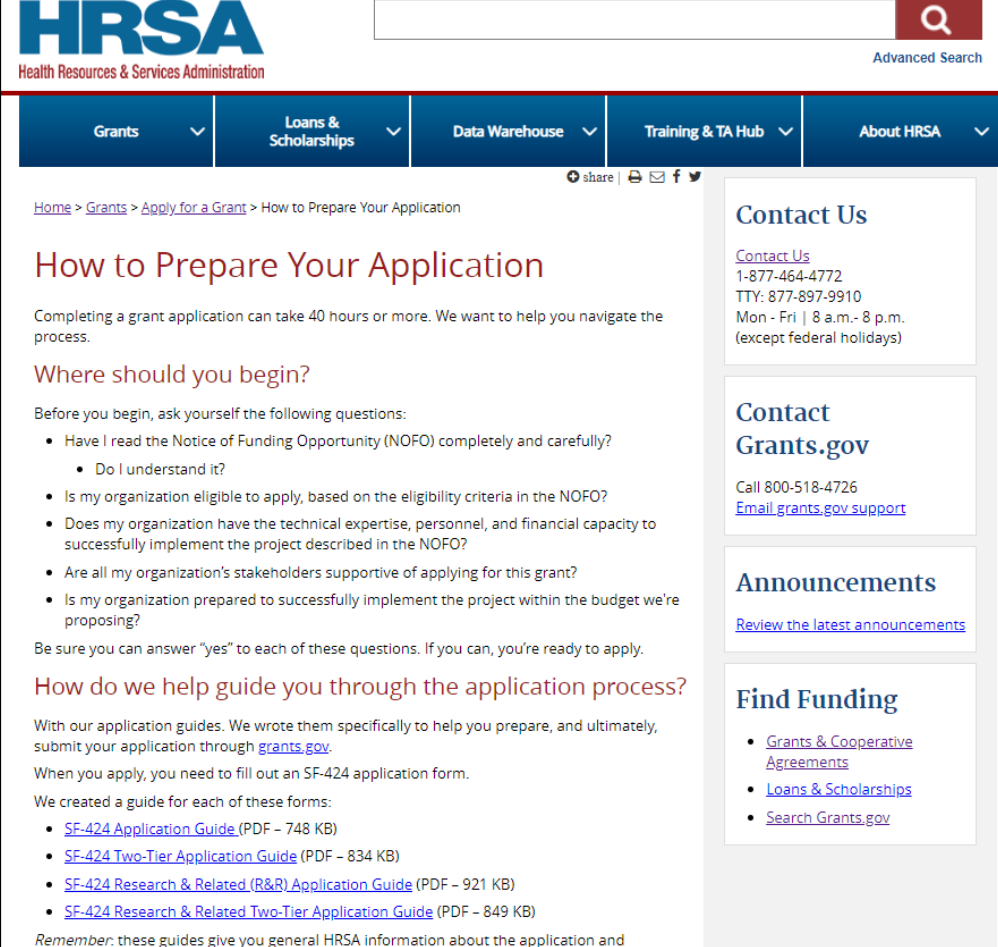
Use with HRSA notices of funding opportunities (NOFOs) that specify use of the SF-424 Workspace Application Package

Updated February 4, 2022



HRSA Grant Technical Assistance Resources

- HRSA Grants Technical Assistance (TA) Webpage <http://www.hrsa.gov/grants/apply/>
- One-stop-shop for potential applicants on how to apply for HRSA funding
- Information on how to apply for HRSA grants, including webcasts, videos, and other technical assistance guidance and a wealth of other relevant and useful information and links tailored to HRSA-specific process and requirements



The screenshot shows the HRSA website's navigation and content for the 'How to Prepare Your Application' page. The header includes the HRSA logo, 'Health Resources & Services Administration', and an 'Advanced Search' box. The main navigation bar has tabs for 'Grants', 'Loans & Scholarships', 'Data Warehouse', 'Training & TA Hub', and 'About HRSA'. The breadcrumb trail reads 'Home > Grants > Apply for a Grant > How to Prepare Your Application'. The page title is 'How to Prepare Your Application'. The main content area includes a sub-header 'How to Prepare Your Application', a paragraph stating 'Completing a grant application can take 40 hours or more. We want to help you navigate the process.', a section 'Where should you begin?' with a list of questions to ask oneself before starting, and a section 'How do we help guide you through the application process?' with links to various application guides. A sidebar on the right contains sections for 'Contact Us', 'Contact Grants.gov', 'Announcements', and 'Find Funding'.

HRSA
Health Resources & Services Administration

Advanced Search

Grants | Loans & Scholarships | Data Warehouse | Training & TA Hub | About HRSA

Home > Grants > Apply for a Grant > How to Prepare Your Application

How to Prepare Your Application

Completing a grant application can take 40 hours or more. We want to help you navigate the process.

Where should you begin?

Before you begin, ask yourself the following questions:

- Have I read the Notice of Funding Opportunity (NOFO) completely and carefully?
 - Do I understand it?
- Is my organization eligible to apply, based on the eligibility criteria in the NOFO?
- Does my organization have the technical expertise, personnel, and financial capacity to successfully implement the project described in the NOFO?
- Are all my organization's stakeholders supportive of applying for this grant?
- Is my organization prepared to successfully implement the project within the budget we're proposing?

Be sure you can answer "yes" to each of these questions. If you can, you're ready to apply.

How do we help guide you through the application process?

With our application guides. We wrote them specifically to help you prepare, and ultimately, submit your application through [grants.gov](https://www.hrsa.gov/grants).

When you apply, you need to fill out an SF-424 application form.

We created a guide for each of these forms:

- [SF-424 Application Guide](#) (PDF - 748 KB)
- [SF-424 Two-Tier Application Guide](#) (PDF - 834 KB)
- [SF-424 Research & Related \(R&R\) Application Guide](#) (PDF - 921 KB)
- [SF-424 Research & Related Two-Tier Application Guide](#) (PDF - 849 KB)

Remember: these guides give you general HRSA information about the application and

Contact Us

[Contact Us](#)
1-877-464-4772
TTY: 877-897-9910
Mon - Fri | 8 a.m. - 8 p.m.
(except federal holidays)

Contact Grants.gov

Call 800-518-4726
[Email grants.gov support](#)

Announcements

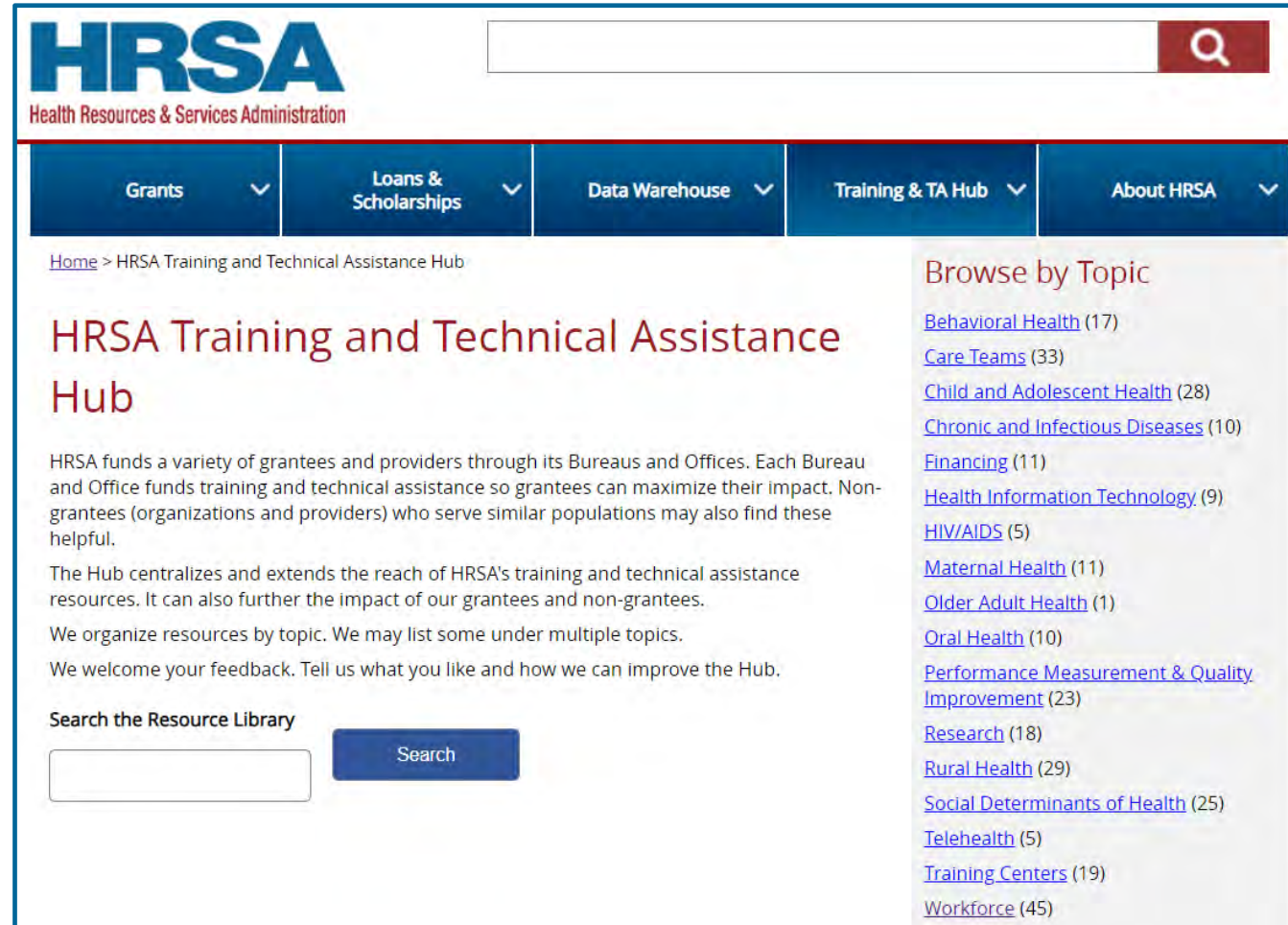
[Review the latest announcements](#)

Find Funding

- [Grants & Cooperative Agreements](#)
- [Loans & Scholarships](#)
- [Search Grants.gov](#)



HRSA Training and Technical Assistance Hub



HRSA
Health Resources & Services Administration

Grants | Loans & Scholarships | Data Warehouse | Training & TA Hub | About HRSA

Home > HRSA Training and Technical Assistance Hub

HRSA Training and Technical Assistance Hub

HRSA funds a variety of grantees and providers through its Bureaus and Offices. Each Bureau and Office funds training and technical assistance so grantees can maximize their impact. Non-grantees (organizations and providers) who serve similar populations may also find these helpful.

The Hub centralizes and extends the reach of HRSA's training and technical assistance resources. It can also further the impact of our grantees and non-grantees.

We organize resources by topic. We may list some under multiple topics.

We welcome your feedback. Tell us what you like and how we can improve the Hub.

Search the Resource Library

Browse by Topic

- [Behavioral Health](#) (17)
- [Care Teams](#) (33)
- [Child and Adolescent Health](#) (28)
- [Chronic and Infectious Diseases](#) (10)
- [Financing](#) (11)
- [Health Information Technology](#) (9)
- [HIV/AIDS](#) (5)
- [Maternal Health](#) (11)
- [Older Adult Health](#) (1)
- [Oral Health](#) (10)
- [Performance Measurement & Quality Improvement](#) (23)
- [Research](#) (18)
- [Rural Health](#) (29)
- [Social Determinants of Health](#) (25)
- [Telehealth](#) (5)
- [Training Centers](#) (19)
- [Workforce](#) (45)

<https://www.hrsa.gov/library/index.html/>



Contact Information

Kim Shiu, MPH

Public Health Analyst

HRSA/Office of Intergovernmental and External Affairs

Region 7 - Kansas City Regional Office

States: IA, KS, MO, and NE

Email: KShiu@hrsa.gov

Cell #: 816-225-3472

Web: <https://www.hrsa.gov/about/organization/offices/hrsa-ia>



Connect with HRSA

Learn more about our agency at:

www.HRSA.gov



Sign up for the HRSA eNews

FOLLOW US:

