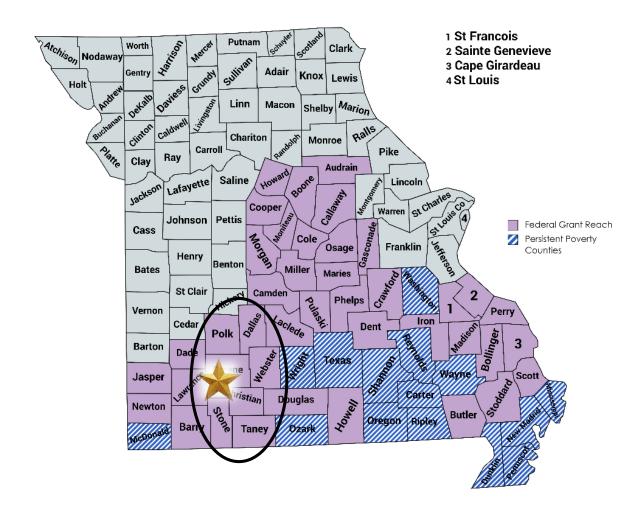


WORKFORCE DEVELOPMENT

INTRODUCTION

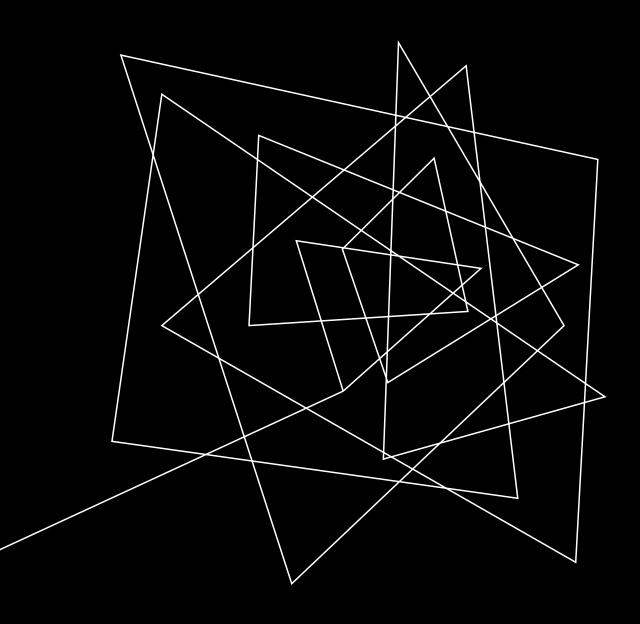




UNDERSTANDING GUIDELINES & PRELIMINARY QUESTIONS

- Types of Funding & Eligibility
- Requirements
- SAMS.GOV
- Permission
- Appropriateness
- Time





RESEARCH AND PREPARATION

- Don't reinvent the wheel-but reassess often
- All. Hands. On. Deck.
- Ensure organization and grant priorities are aligned
- Understand labor market information and community need
- Identify target population and grant service area



IMPORTANCE OF PROJECT PLANNING-IT'S NOT FUN TO BUILD THE PLAN DURING TAKEOFF

- Determine the grant writing team
- Delegate sections based on strengths
- Identify the due date- then send out calendar invites
- Review previous awards
- Compile a list of potential Resources
- Establish a unified project summary/abstract
- Establish a unified File Sharing and File Naming process



- Training Providers, Employers, and Community Based Organizations- Choose wisely
- Establish and confirm workplan early on
- Keep open communication throughout the grant writing
- Utilize input for contributions to the application
- Partner Letters- Use templates with caution

1 — Delegation, Documentation & Synergy

Time and Stress Management

Review, Spell Check, Revise, and Review. Again.

4 ———— Submission and Follow Up

GRANT WRITING

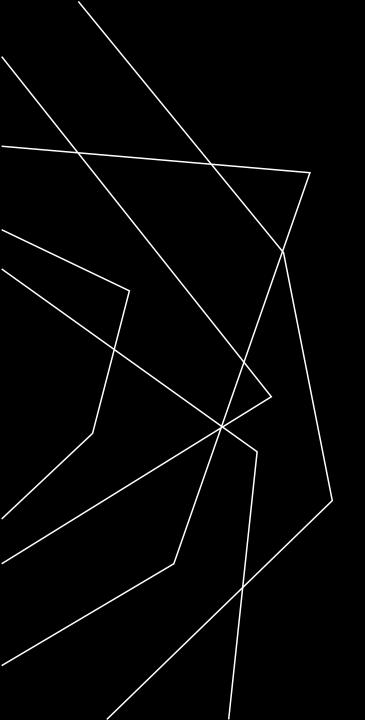


- Align directly with the Workplan
- Always have a plan B, and maybe a C
- Don't guess- have backup documentation
- Braid funding with local, state, and other federal grants

KEY TAKEAWAYS

- Focus on the purpose and vision of your organization and the corresponding alignment with the grant
- It's okay to ask for help!
- Maintain open and transparent communication with Project/Grant Officers

PRESENTATION TITLE 9



Q&A?

THANK YOU!

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