

Brownfields 101

Redeveloping Blighted/Contaminated Properties



What is a brownfield?



"A real property in which the expansion, redevelopment, or reuse may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant."



Generally, Brownfield properties:

- Have liability concerns (or fear of the unknown)
- Have low acquisition costs
- Can be repurposed to meet important needs
- Are eligible for various grant funds/tax incentives

What is Brownfields Law?

Small Business Liability Relief and Brownfields Revitalization Act (1/11/2002)

- Provides liability protections for buyers
- Provides funding for brownfield assessment and cleanup to:
 - Local governments (including Development Organizations), nonprofits, States, and Tribes
 - Requires community involvement
 - Redevelopment must benefit community (e.g. creates jobs/provides housing)



Common Brownfield Sites

- Gas stations
- Dry Cleaners
- Manufacturing Facilities
- Chemical Storage Areas
- Vehicle Repair shops
- Old buildings with:
 - Asbestos
 - Lead based paint
 - PCB caulking
 - Heating oil tanks
 - Animal waste
 - Illegal drug production residue







Why redevelop brownfields?

Financial Benefit

- Often Lower Property Costs
- Potential Tax Benefits
- > Existing Infrastructure
- Desirable Location
- Remove Blight and Contamination

- > Do your Environmental Due Diligence
- Get funding for assessments and cleanups
- > Types of Brownfield Grants
- Get help from your TAB provider

> Do your Environmental Due Diligence

- Perform a Phase I Environmental Site Assessment <u>before property</u> <u>acquisition</u>
- Needed for liability protections
- Required for Brownfields funding & services

Get funding for assessments and cleanups
 Types of Brownfield Grants
 Get help from your TAB provider

Do your Environmental Due Diligence

- Perform a Phase I Environmental Site Assessment <u>before property</u> <u>acquisition</u>
- Needed for liability protections
- Required for Brownfields funding
- Get funding for assessments and cleanups
 Types of Brownfield Grants
 Get help from your TAB provider

**The <u>most important takeaway</u> from this presentation **

Do your Environmental Due Diligence

Get funding for assessments and cleanups

Non-competitive services

- EPA Region 6 Targeted Brownfields Assessment (TBA)
- State Brownfields Programs (e.g. RRC or TCEQ)
- Local Brownfields Programs (e.g. City, COG, or nonprofit)

<u>Competitive EPA grant funding (MARC Grants)</u>

• Funds given directly to the applicant to hire contractors to perform assessments/cleanups

Types of Brownfield Grants Get help from your TAB provider

- > Do your Environmental Due Diligence
- Get funding for assessments and cleanups
- > Types of Brownfield Grants
 - <u>Assessment</u>: Phase I ESAs and Phase IIs, cleanup planning, planning activities
 - <u>Cleanup</u>: Cleanup, health monitoring, monitor/enforcement of institutional controls
 - <u>Multipurpose</u>: Assessments and cleanups
 - <u>Revolving Loan Fund</u>: Provide low or no interest loans and/or subgrants for cleanup
- > Get help from your TAB provider

- > Do your Environmental Due Diligence
- Get funding for assessments and cleanups
- > Types of Brownfield Grants

Get help from your TAB provider

KSU TAB can help you through the entire Brownfield process!

- Community Engagement & Community/Economic development
- Grant review
- Environmental Procurement & Technical document reviews
- So much more!



KSU TAB: Who we are & What we do



Technical Assistance to Brownfields (TAB)



What is TAB?

- A national program funded by U.S. EPA
- Services provided are FREE and tailored to address specific community needs
- Assist communities and tribes with the brownfield assessment, cleanup and redevelopment process
- Planning, environmental and economic development expertise
- Webinars, workshop, e-tools (e.g., BiT, TAB EZ) and online resources
- And much, much more...

Who are the TAB Service Providers?

University of Connecticut EPA Region 1

New Jersey Institute of Technology (NJIT) EPA Regions 2 & 4

The West Virginia University EPA Region 3

Kansas State University – EPA Regions 5, 6, 7 & 8

Center for Creative Land Recycling (CCLR) EPA Regions 9 & 10











KSU TAB Resources & Assistance All services are FREE One-on-Capacity Services are provided by: one Building Assistance KSU TAB Staff and, as needed, **TAB Partners** Outreach & **Three main categories of services** Education

KSU TAB Resources & Assistance

One-on-Capacity one Building Assistance Outreach & Education

KSU TAB provides services to local governments; 501(c)(3) notfor-profit organizations, and quasi-governmental agencies.

Look for this throughout the presentation for assistance that KSU TAB can provide



Redeveloping Brownfield Properties



The Brownfields Process (generally...)



The Brownfields Process (generally...)





Identify Sites

- Walking/Windshield Tours
- Community Meetings and Workshops
- Community Surveys
- Online Research and Data Review
- Brownfields Inventory Tool (BiT) KSU TAB only

Prioritize Sites

- Alignment with strategic plans
- Level of suspected contamination
- Proximity to sensitive neighborhoods or environmental resources
- Redevelopment potential and market viability
- Access and Infrastructure
- Community Support

Strategic Planning & Visioning

- Set community Goals and Objectives
- Identify stakeholders
- Community Visioning Sessions
- Community engagement at public events
- Market Analysis/Pro Formas
- Feasibility Studies
- Conceptual Renderings
- Community Benefits Calculator KSU TAB only

These activities can be funded through or provided by:

- KSU Technical Assistance to Brownfields
- EPA Land Revitalization Technical Assistance
- EPA Competitive Grants (Assessment or Multipurpose)

Identify & Prioritize Sites



Brownfields Inventory Tool (BiT)

- Site details & information
- Structured to mirror the brownfields redevelopment process
- Assessment, cleanup, institutional controls
- Redevelopment
- Upload photos and documents
- Funding Summary
- Import and Export data



	Site Setup		Site Info Funding Activities
Program			ACRES Interface
Houston	Site Name*		29.7785047, -95.3724373
a Oa Site	2450 Houston Ave		\sim
2450 Houston 💼 ▼	Site Status		Map Satellite
Ave	Select	~	249 Catellite Humbli L 3
	Site Type		8
INPUT SITE DATA In Your Preferred Order	Select	∨	y Village Aldine Dyersdale
Use the navigation below to jump around in the form and enter the data you have. Check sections off as you go.	Address	^	Hunters Creek village Houston 670
All Sites Map	Street Address/P.O. Box		Galena Park Bellaire F 👫
ACRES Interface Site Setup	2450 Houston Avenue		ws AT South Houston
Edit Default Menus	City	State	lissouri City
Manage Participants Manage Funding	Houston	Texas ~	Pearland -
Sources	County	Zip Code	Google Fresno (35) Friendsw. Map data ©2025 Google, INEGI Terms
✓ Site Information	Harris County	77007	Upload Images
 Site Details Ownership Comments 	Latitude (Use 00.000000 decimal degree format)	Longitude (Use -00.000000 decimal degree format)	Upload Documents
 Site Assessment/Reuse 	29.7785047	-95.3724373	
Planning			
 Assessment Activities Contamination Info Cultural/Historical Information Funding Activities Comments 		Save	
∽ Sampling			
Sampling			
∨ Cleanup			
 Cleanup Details Contaminants 			
Addressed			
Addia Addressed			Assistance

Environmental Data

Review

TEXAS COMMISSION ON ENVIRONMENTAL QUALITY

Questions or Comments >>

Query Home Customer Search RE Search ID Search Document Search TCEQ Home

Central Registry Query - Regulated Entity Search Results List

The regulated entity name search looks for current and prior customer names. Therefore, the result list could return a name that doesn't exactly match the search criteria.

Your Search Returned **1160** Records. To refine your search, click your browser's back button. Click on a column name to change the sort or a RN to view the regulated entity information.

Page 1 2 3 4 5 6 7 8 9 10 > >> 1-50 of 1160 Records

RN Number	Regulated Entity Name 🔺	County	Location
RN103041182	16000 BLOCK JOLLY ROGER	GALVESTON	16000 BLOCK JOLLY ROGER ROAD
RN111141156	1727 AVENUE O	GALVESTON	1727 AVENUE O GALVESTON TX 77550 8144
RN106862154	1728 SEALY ST GALVESTON	GALVESTON	1728 SEALY ST GALVESTON TX 77550 4932
RN111185161	18TH STREET STORM SEWER SYSTEM	GALVESTON	18TH STREET AND AVENUE O 1/2, NORTH TO GALVESTON SHIP CHANNEL
RN103043006	1900 BLOCK 25TH ST	GALVESTON	1900 BLOCK ON 25TH ST
RN112013594	1909 AND 1927 23RD STREET USTS	GALVESTON	1909 AND 1927 23RD STREET GALVESTON TX 77550
RN111507869	2002 CEMETERY RD	GALVESTON	2002 CEMETERY RD SANTA FE TX 77517 3755
RN111115622	2014 GALVESTON JONES DRIVE LLC	GALVESTON	7400 JONES DR GALVESTON TX 77551 2198
RN103763918	2302 AVE O	GALVESTON	2302 AVENUE O GALVESTON TX 77550 7920
RN111610499	23RD STREET GHOST TANKS	GALVESTON	511 AND 513 23RD ST
RN111941316	2414 PECOS STREET	GALVESTON	2414 PECOS ST LA MARQUE TX 77568 5260

 Shut-In Gas
 Injection / Disposal from Oil
 Injection / Disposal from Gas
 Injection / Disposal from Oil / Gas
 Geothermal
 Brine Mining



Reuse Visioning







Market Analysis

Distribution of Household Incomes Within 1-mi Radius of Subject Property



Figure 3: Household income breakdown, within 1-mi radius (via ESRI)



Figure 4: Household data breakdown, within 1-mi radius (via ESRI)

	Age Profile: 5	Year Increment	ts	
÷	Females	Males	Harris County (Females)	Harris County (Males)
0-4	6.0%	6.5%	6.4%	6.7%
5-9	5.7%	6.5%	6.5%	6.8%
10-14	5.4%	6.0%	6.7%	7.0%
15-19	6.1%	5.9%	6.8%	7.2%
20-24	6.2%	7.2%	7.2%	7.5%
25-29	6.5%	6.3%	7.4%	7.7%
30-34	7.8%	7.7%	7.8%	8.0%
35-39	7.3%	8.0%	7.3%	7.6%
40-44	6.9%	7.4%	7.1%	7.3%
45-49	5.6%	6.1%	6.3%	6.3%
50-54	5.7%	6.2%	6.1%	6.2%
55-59	5.5%	5.9%	5.3%	5.4%
60-64	6.1%	6.0%	5.2%	5.1%
65-69	6.3%	5.5%	4.6%	4.2%
70-74	4.7%	3.9%	3.5%	3.1%
75-79	3.2%	2.6%	2.5%	2.1%
80-84	2.3%	1.4%	1.5%	1.1%
85	2.7%	0.9%	1.5%	0.8%
			Compare with:	Harris County 🗸

bare with: Harris County V

Figure 5: Age breakdown by sex for 1-mile radius, compared to Harris Cou

Pro Formas

	Ş	Scenario 1										
	Asbestos Abatement				\$1,230,000							
Cleanup	Soil Excavation				\$3,025,000							
Cleanup	Vapor Mitigation				\$1,195,000							
	Groundwater				\$400,000							
Cite Dren	Demolition		_		000 4 000							
Site Prep	Site Preparation				5	Scenario	o 2					
	Commercial Highway Frontage	3 units	15,00		Asbestos Abatement			\$1,230,0	000			
	Anchor Retail	1 unit	126,00	Cleanup	Soil Excavation			\$3,025,0	000			
Construction	Retail Strip (Multiple Tenants)	1 unit	88,00	Cleanup	Vapor Mitigation			\$1,425,0	000			
	Retail Strip (second tier tenants	1 unit	67,00		Groundwater			\$400,0	000			
	Warehouse	1 unit	200,00	Cite Dress	Demolition			\$984,0	000			
Other	Architects, Brokers, etc			Site Prep	Site Preparation			\$1,180,0	000			
			То		Commercial Highway Frontage	3 uni	15 000 SE	\$200/SE \$3.000 (
Development	Carry Costs for 3 years		7.5% of	Construction	Warehouse distribution	1ι		ę	Scenario 3			
Costs	Brownfields Tax Credit	20% of Total I	Developr	Construction	Multi-Tenant Industrial Flex	1 L		Asbestos Abatement				\$1,230,000
		Total De	velopm		Multi-Tenant Industrial Flex	1 L		Soil Excavation				\$3,025,000
	Commercial Highway Frontage	3 units	15,00	Other	Architects, Brokers, etc		Cleanup	Vapor Mitigation				\$1,425,000
Net Operating	Anchor Retail	1 unit	126,00					Groundwater				\$400,000
Income	Retail Strip (Multiple Tenants)	1 unit	88,00	Development	Carry Costs for 3 years			Demolition				\$984,000
licome	Retail Strip (second tier tenants		67,00	Costs	Brownfields Tax Credit	20% of T	Site Prep	Site Preparation				\$1,180,000
	Warehouse	1 unit	200,00			Tota		Commercial Highway Frontage	3 units	5.000 SF	\$200/SF	\$3,000,000
					Commercial Highway Frontage	3 ur		Mid-Tier Hotel	100 units	89,000 SF	\$440/SF	\$39,160,000
Projection				Net Operating	Warehouse distribution	1 i	Construction	Self-Storage Building	1 unit	70,000 SF	\$50/SF	\$3,500,000
Valuation &	Project Sale Value	Cap	Rate	Income	Multi-Tenant Industrial Flex	1 t		Self-Storage Lot	1 unit	70,000 SF	\$5/SF	\$350,000
Capitilization					Multi-Tenant Industrial Flex	1ι	Other	Architects, Brokers, etc		,		\$10,850,800
										Total Dev	velopment Costs	\$65,104,800
				Projection			Development	Carry Costs for 3 years	-		evelopment Costs	\$14,648,580
				Valuation &	Project Sale Value		Costs	Brownfields Tax Credit			osts + Carry Costs	-\$15,950,676
				Capitilization	-						sts Over 3 years	\$63,802,704
								Commercial Highway Frontage	3 units	5.000 SF	\$18/SF	\$270,000
			- I					Mid-Tier Hotel	100 units	89,000 SF	\$140/SF	\$3,679,200
			_				Net Operating	Self-Storage Building	1 unit	70,000 SF	\$1.75/SF	\$122,500
						1	Income	Self-Storage Lot	1 unit	70,000 SF	\$1.25/SF	\$52,500
								Renewable Energy		34 Acres	\$1,000/Acre	\$34,000
									I		Total NOI	\$4,428,200
						-	Projection Valuation &	Project Sale Value	Cap	Rate	7.0%	\$63,260,000
											Profit	-\$542,704
						-				Cash	n on Cash Return	-0.85%
												0.0070

Community Benefits Calculator

- Assist communities in evaluating potential reuse options for brownfields redevelopment and other real estate development projects.
- The CBC prompts the user to gather information and answer questions to as well as whether the project supports current public priorities.
- The CBC is not intended for use in making final decisions about projects.

			New Annual Retail Sales Volume			
Project Summary	New Assessed Property Values Incremental Sales Tax					
he proposed project is the redevelopment of a former mill into a new brewpub. The old mill sits at the en your and her staff believe that the redevelopment of the mill will spur additional foot traffic to this portio relevant to the staff believe that the subandoned. The toty has come into possession of the property due alle for 1500,000 to an experienced developer to gain the expected public benefits from redevelopment, an research has continued, market conditions and necessary clear- up indicate the toorse will need to au roceeds. The overall cost to build the breway and restaurant will be \$44 million, with no land cost. The retional will be approximately 353 million. The breway owner will need to bring that amount of debt an	Incremental Property Tax Adjacent Assessed Property 5 Year Increase					
Total Project Cost	\$4,100,00		Community Risk Score			
Municipality Costs	\$100,000		Community Benefit Score			
Time to Completion	2 years		Community Economic Benefit			
Permanent Jobs Created	20					
New Annual Visitors	30000					
New Annual Retail Sales Volume	\$1,500,000	0.00				
New Assessed Property Values	\$13,630,00	0.00				
Incremental Sales Tax	\$75,249.4	48				
Incremental Property Tax	\$22,950.0	00				
Adjacent Assessed Property 5 Year Increase	5.25%					
Life of Project	20					
Community Risk Score	11					
Community Benefit Score	11					
Community Economic Benefit	\$552,998.	60				

Project Summary

The proposed project is the redevelopment of a diapidated former parkfullump alte into a brand new community pool. This alte alte in a historic eighborhood in a large weatern city. The 3 acres alte is vacant, it is city-owned. City staff would like to plan a redevlopment of the property with the help local pool developer. Some environmental will be required, but should not negatively impact the final use. The city will operate the pool upon completio

Total Draigst Cost	¢4 000 000 00
Total Project Cost	\$4,000,000.00
Municipality Costs	\$3,550,000.00
Time to Completion	1 years
Permanent Jobs Created	8
New Annual Visitors	4800
New Annual Retail Sales Volume	\$72,000.00
New Assessed Property Values	\$4,420,000.00
Incremental Sales Tax	\$16,198.88
Incremental Property Tax	\$31,500.00
Adjacent Assessed Property 5 Year Increase	10.50%
Life of Project	10
Community Risk Score	13
Community Benefit Score	13
Community Economic Benefit	-\$2,623,563.93

Feasibility Studies

Facility Feasibility Study - Potential Locations



	hool ty Community College ty Port Authority Property											
Vacant Land Lincoln Cou												
	Feasibility Rank	Property	Proximity to Downtown	Available Space	Construction Costs	Total Feasibility Score ⁶						
	1	Asa Wood School	1	3	2	6						
	2	Lincoln County Port Authority	3	1	3	7						
34	3	Flathead Valley Community College	2	4	1	7						
Sp	4	Vacant Land	4	2	4	10						

	Feasible Space Analysis										
Property	Acres	Infrastructure Reduction	Min. Building Improvement SF	Min. Parking Space SF	Total SF Required (rounded)	Available SF	Remainder				
Asa Wood School	5.4	35%	37,000	56,531	127,000	235,224	108,224				
Flathead Valley Community College	3.0	35%	37,000	56,531	127,000	130,452	3,452				
Lincoln County Port Authority	398.7	35%	37,000	56,531	127,000	17,368,243	17,241,243				
Vacant Land	15.2	35%	37,000	56,531	127,000	663,985	536,985				

Conceptual Renderings



Conceptual Renderings







KSU TAB Assistance

Conceptual Renderings



Brownfields Redevelopment Process



Environmental

Phase I ESA – a records review of the property to identify possible sources of contamination

Phase II ESA – collect soil, groundwater, and air samples to determine in contamination is present and at what levels

Cleanup planning (as needed) – Evaluate the costs and requirements to cleanup a site to applicable standards based on the future land use of the property.

Cleanup – Remove or control contamination on the property to prevent exposure to humans and the environment. Extent of cleanup may be determined by the reuse of the site.



Environmental

Phase I ESA – a records review of the property to identify possible sources of contamination

Phase II ESA – collect soil, groundwater, and air samples to determine in contamination is present and at what levels

Cleanup planning (as needed) – Evaluate the costs and requirements to cleanup a site to applicable standards based on the future land use of the property.

Cleanup – Remove or control contamination on the property to prevent exposure to humans and the environment. Extent of cleanup may be determined by the reuse of the site.

Can be funded/provided through:

- EPA Region 6 TBA Funds
- RRC Brownfields
- TCEQ Brownfields
- EPA Competitive Grants:
 - Assessment
 - Multipurpose

Environmental

Phase I ESA – a records review of the property to identify possible sources of contamination

Phase II ESA – collect soil, groundwater, and air samples to determine in contamination is present and at what levels

Cleanup planning (as needed) – Evaluate the costs and requirements to cleanup a site to applicable standards based on the future land use of the property.

Cleanup – Remove or control contamination on the property to prevent exposure to humans and the environment. Extent of cleanup may be determined by the reuse of the site.

Can be funded/provided through:

- RRC Brownfields (limited)
- TCEQ Brownfields (limited)
- EPA Competitive Grants:
 - Cleanup
 - RLF
 - Multipurpose

Technical Report Reviews

KSU TAB Staff can provide technical reviews of:

- Phase I and II Environmental Site Assessments
- Analysis of Brownfield Cleanup Alternatives
- Cleanup Plans
- Cleanup Reports
- Quality Assurance Project Plans
- Sampling and Analysis Plans
- Other technical reports



TAB EZ

Grant Writing Help

- Free and user friendly
- Collaborative
- "Helpful Hints" for addressing grant criteria
- View Ranking Criteria and Evaluation Criteria side-by-side

IV.E.1.a.i Overview of Brownfield Challenges and Description of Target Area

Discuss the brownfield challenges and their impact on the city(ies), town(s), or geographic area(s) targeted by this application. Provide a brief overview of how this grant may help address those challenges and impacts.

Within the city(ies), town(s), or geographic area(s), identify and describe the specific target area(s) where you plan to perform the grant activities, such as a neighborhood, district, corridor, or census tract. *Depending on the scope and design of your project, one or more target areas may be presented.*

Evaluation Criteria for Cleanup Grants

This section is worth **5 points**. Your application will be evaluated on the extent to which:

- the brownfield challenges are clearly discussed and the degree to which the brownfield challenges impact the city(ies), town(s), or geographic area(s) targeted by this application;
- this grant may help address those challenges and impacts; and,
- the applicant clearly identifies and describes the specific target area(s) within city(ies), town(s), or geographic area(s) where it plans to perform grant activities.

ANK A	TAB Technical Assistance to Brownfields	Home	BIT	TAB E	Z PEER	Leslie Etzel •
	TAB EZ Home > Online I My Gra		lications		Start New Grant Application	
	RLF 10/07/2024			C Edit Delete	Cleanup 10/07/2024	🗹 Edit Delete
	CWA 10/07/2024			E dit Delete		

Welcome To TAB EZ

TAB EZ (Technical Assistance to Brownfields (TAB) easy brownfields grant application (EZ) software program) provides a template, configured for the type of U.S. EPA Brownfields Multipurpose, Assessment, Revolving Loan Fund (RLF), or Cleanup (a.k.a. MARC) grant application you are writing. Content written in TAB EZ can be exported to a Microsoft Word (.doc) file for final editing, formatting and packaging before submittal. We recommend using either Mozilla Firefox or Google Chrome when working in TAB EZ.

How do I start a grant application?

Getting started is easy, simply select the 'Start New Grant Application' button located at the top of this page. From here, you will be guided through a grant configuration process that will generate a template appropriate for your grant application. Use the section links located on the left-hand side of the screen to guide you along the way. Once the grant configuration is complete, you will use the generated application template to draft your application section by section. Completed grant templates will appear at the top of the TAB EZ main page for easy access to continue editing. If you get stuck or have questions, please contact Maggie Belanger at 785-532-0782 or maggiejessie@ksu.edu.

Sample Grant Applications -

Click here to view several successful grant applications. Use the categories dropdown menu to view the most recent examples which are likely more relevant to the current year's guidelines.

How to use TAB EZ

A self-guided tour through the TAB EZ E-Tool may be accessed through this tutorial or the TAB EZ instructional video. If clicking these links do not work, please copy and paste the following with inter-

Helpful Links

- <u>Definitions</u>
 <u>Acronyms</u>
- Assessment Coalition Grant Help Coming Soon!
- Cleanup Grant Help Coming Soon!
- <u>Statistics / Census Information</u>
- <u>Community-wide Assessment Help</u>
- Revolving Loan Fund Grant Help Coming Soon!
- Multipurpose Grant Help Coming Soon!
 <u>Community-wide Assessment Grant for</u>
 <u>States and Tribes Help</u>

KSU TAB Assistance

HELPFUL HINTS

MARC Grant Review

KSU TAB staff will provide a thorough review of your EPA Grant!

You can request a review at any time, but generally reviews begin once the EPA releases grant guidelines in the fall. **Review Time: ~3 to 4 business days**



RFP/RFQ Template & **Review**

United States Environmental Protection

Brownfields Grants: Guidance on Competitively Procuring a Contractor

Below are factors for non-state entities¹ to consider and incorporate in issuing a Request for Proposals (RFP)/Request for Qualifications (RFQ) (or other solicitation document(s)) for the services to be performed in connection with current and/or future EPA Brownfields Grants. This guidance applies when the amount of the contract will be more than the micro-purchase threshold (\$10,000 for most entities).²

Consistent with <u>2 CFR 200.319</u>, do not seek or accept any assistance from a contractor in preparing an RFP/RFQ if that same contractor plans to submit an offer in response to that RFP/RFQ.

- You may not accept a proposal, bid, or other type of offer from a potential contractor that provides <u>any assistance or guidance</u> in developing, drafting, or preparing the RFP/RFQ.
- Assistance also includes situations in which the contractor provides sample RFP/RFQ materials or suggests that you review a particular community's RFP/RFQ as an example. This is an improper procurement practice.
- You may find example solicitation documents yourself by searching online, asking an existing recipient for a copy of their documents, or contacting EPA's Project Officer or a <u>Technical Assistance to Brownfields (TAB) Communities</u> provider for assistance.

Consistent with <u>2 CFR 200.319</u>, do not include language that restricts/limits competition or gives a particular contractor an advantage.

- For example, stating that you only seek firms with experience with EPA Brownfields Grants limits the competition. Such a restriction is inconsistent with 2 CFR 200.319(b)(1) in that it does not allow firms that have experience in addressing contaminated properties (but not necessarily EPA Brownfields Grants) or new firms entering the market to compete.
- Also, do not mention any other contractor in the RFP/RFQ as that could discourage other contractors from submitting an offer.

EPA recommends including options-based procurement.

If your organization is awarded another Brownfields Grant in a certain period of time (EPA's guidance is within 5 years), including "options" in the RFP/RFQ will allow you to potentially use the same contractor to conduct work under this grant and/or future grants. If you very every this option.

Organization Letterhead

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQP)

Professional Environmental Services for [Insert City] Brownfield Community-wide Assessment Grant

> Submittal Due Date and Time: Month XX, 2023 by 12:00 pm CT/MT

Question Submittal Deadline: Month XX, 2023 by 12:00 pm CT/MT

Mail or deliver documents to:

Name, Title City of XXXX Address City, ST 55555 Email address (000) 555-5555

Introduction

The [Grant Applicant Name/Entity requesting services], hereafter known as "the City" is soliciting qualifications and proposals for professional environmental services from qualified environmental consulting firms (Respondents) to provide environmental assessment services to the City with the needs outlined in the RFQP. The City plans to select a single Respondent that meets the threshold and selection criteria outlined in this RFQP.

The RFQP is open to all qualified environmental professionals (QEPs) capable and qualified to meet the objectives and requirements described in this document. Qualified Woman-owned businesses (WBE) Minority-owned businesses (MBE) and/or Veteran-owned businesses (VBE) organizations are encouraged to respond.

Only proposals received no later than <u>12:00 pm on Month, XX, 2023</u> will be considered. Upon receipt, all RFQP submissions will be reviewed for completeness in accordance with the threshold and selection criteria contained herein. If threshold criteria are satisfied, the <u>City</u> will assess each Respondent's qualifications based upon the selection criteria. Once the selection committee has reviewed and ranked all Respondent proposals, if determined necessary, the top X scoring Respondents will be selected for an interview with the selection committee. Interviews will be held <u>during the week of Month XX, 2023</u> with specific date and time to be determined.

Questions must be submitted via email to [Contact First and Last Name]. [email address]. by 12:00 pm MT [Weekday Month XX]. Questic Structure of the submitted via email to the browned via ema

Brownfields Redevelopment Process



Resource Roadmaps

	Category	Program Name	Agency/Department/Org anization	туре	Amount	Cost Share?	Application Deadline	Eligibility	 	Notes	Link
Uses	Brownfields	EPA Region 6 Targeted Brownfields Assessment	EPA Region 6	Other	Varies	No	Rolling	Public, quasi-public, tribal, and non-profit entities	Site Assessments;	inventories, area-wide	https://www.epa.gov/brownfields/reg ion-6-targeted-brownfields- assessment
Total Development Budget	\$21,775,893	Dry Cleaner Remediation Program	Texas Commission on Environmental Quality	Other	Varies	\$5,000 deductible	Rolling	Current and former operators of dry cleaners and owners of properties	Sites must be adde	d to the priority list riteria in order to be	https://www.tceq.texas.gov/remediati on/dry_cleaners/index.html
Great Southern Bank (money market)	\$600,000	Brownfields	US EPA	Grant	\$500,000) No	Annually in the fall;	that currently or formerly contained a dry cleaner City and county	Assessme		
Great Southern Bank (11 mo CD)	\$252,500	Assessment Grant			,		typically due in October or November	governments, state agencies, other	grant reci¢ assess, co		
Security National Bank (cash on hand)	\$ 199,000							governmental bodies, and 501c3 organizations	activities, plans, and engageme	Resource	1 0
Gilchrist Foundation and Matches Bluestem Fund (Fieges Pledge)	\$ 153,500 \$ 500,000	Brownfields Cleanup Grant	US EPA	Grant	Three funding tiers up to \$5	No	Annually in the fall; typically due in October or November	City and county governments, state agencies, other	Cleanup G eligible e activities	Roadma	
Pledges Committed	\$ 1,175,000	Brownfields Multipurpose Grant	US EPA	Grant	million \$1 million	No	Every other year in the fall; typically due	governmental bodies, and City and county	must own Multipurp for commu	Buffalo, OK	
Margaret Ann Martin Everist Brownfield Tax Credit	\$ 75,000	Multipulpose Grant					in October or November	agencies, other governmental bodies, and 501c3 organizations	eligible a activities, additiona	June 2022	Here and the second
MRHD Grant	\$ 1,000,000	Brownfields Revolving Loan Fund	City of Texarkana	Loans	Not specified	N/A	Rolling	Public, private, and nonprofit entities	The purpo avenue fo	K.	
State Historic Tax Credit	\$ 4,400,000	Human Services Grant	Kresse Foundation	Grant	Unknown:	Unknown	Unknown	Unknown	low intere of environ The Kresge		WELCOME
Margaret Ann Martin Everist (2nd Grant) Enhance Iowa	\$ 75,000 \$ 500,000	e	Kresge Foundation	Grant	typically between	UNKIIOWII	CIRIOWI	UNKNOWN	to projects these focu		BUFFAI
Bluestem Fund II	\$ 500,000				\$10,000 and \$500,000.				which is g promote s The Kresg		
Sources Total	\$10,930,000								unsolicite be able to		HER CALLER
Сар	\$ 10,845,983 Programs/Amnities	Moody Foundation e Grants	Moody Foundation	Grant	Unknown; typically between \$25,000 and	Unknown	Applications are reviewed quarterly; length of time from application to	Nonprofits	open calls The Mood future of T projects th make long		
					\$200,000		approval is typically		communit	The 1	PREPARED FOR

The Town of Buffalo, Oklahom by KSU TAB and Adaapta



Thank you. Questions?



For Brownfields Technical Assistance in Texas, please contact:



Leslie Etzel KSU TAB Asst. Director for EPA Region 6 <u>leslieetzel@ksu.edu</u> 864.404.5421

> Scott Nightingale KSU TAB Director for EPA Region 6 <u>scottnight@ksu.edu</u> 785.207.6021



This project has been funded wholly or in part by the United States Environmental Protection Agency under assistance agreement (TR-84027001) to Kansas State University. The contents of this document do not necessarily reflect the views and policies of the Environmental Protection Agency, nor does the EPA endorse trade names or recommend the use of commercial products mentioned in this document.